Three Ways to Deploy the Hardware

Commission Tritium, go through Tesla Charging, or run both

UnyKorn LLC | Prepared September 2026 | No bays are installed at the date of this document

1. Starting position

Fifty Tritium DC units owned and warehoused in Tennessee. Twelve bays designed at 5655 Peachtree Pkwy, Norcross, none built. No utility interconnect applied for. Hardware capital expenditure for the Tritium route is therefore zero; the remaining spend is pad, conduit, switchgear and OCPP integration, typically $20,000 to $45,000 per stall.

2. Path A - Commission the Tritium units

Deploy the owned inventory at Norcross first, then at Nashville public and event nodes. Fastest route to delivered kilowatt-hours because the hardware is already paid for. 75 kW is an appropriate duty cycle for overnight depot staging. Open items: NACS cable set if not already fitted, and confirmation of Exicom support after the Tritium restructure.

3. Path B - Tesla Charging

Tesla does not sell V4 stalls the way Tritium sold RTM units; this is a site-host process rather than a hardware purchase. Wall Connector at 11.5 kW AC is the off-the-shelf item; V4 DC is the long-lead one. Higher capital cost and Tesla lead times, and the utility interconnect is still required. This path should not be pursued by stranding $1.5M of owned Tritium units.

4. Path C - Hybrid, recommended

Install Tesla stalls at Norcross for native CyberCab charging, and redeploy the Tritium units as a public and overflow sleeve at Nashville and event sites. The first 8 to 12 Tritium units can serve Norcross in the interim while the Tesla process runs. Tesla where brand and NACS matter; Tritium where kilowatt-hour margin matters.

5. Sequence

1. Serial schedule and nameplate photographs.
2. Exicom support letter for those serial numbers.
3. Independent appraisal, fair market and orderly liquidation value.
4. Utility interconnect application for the Norcross site.
5. Georgia Power Make Ready application, if the site qualifies.

None of the first three require capital.

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